



## *CURRICULUM VITAE*

### Rodrigo Magalhaes

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#### ADDRESS (term time)

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#### PERSONAL DETAILS

Born on 11 October 1950 in Beira, Mozambique. Nationality: Portuguese. Family status: divorced, two children. National Army Service: Infantry Second-Lieutenant in the Portuguese Army.

#### ACADEMIC QUALIFICATIONS

PhD (Information Systems) from the London School of Economics, London, United Kingdom. Title of thesis: *The Organizational Implementation of Information Systems: Towards a New Theory*. Concluded in September 1999. Supervisor: Prof. Ian Angell. External examiner: Georg Von Krogh, Professor of Management, University of St. Gallen, Switzerland.

MBA (Master of Business Administration) with electives in Information Management from the University of Sheffield, Sheffield, United Kingdom. Concluded in October 1990.

MA (Information Science) from Leeds Metropolitan University, Leeds, United Kingdom. Concluded in December 1981.

BA (Psychology) from University of Natal, Pietermaritzburg, South Africa. Concluded in 1972.

Secondary education under the Portuguese system at the Liceu Pero de Anaia, Beira, Mozambique. Concluded in 1968.

#### OTHER QUALIFICATIONS

Six Sigma Master Black Belt certificate awarded by Six Sigma and Advanced Controls, Louisville, KY 40252. Concluded in May 2009.

#### PROFESSIONAL CAREER

##### Current full-time affiliation:

2008 - Professor of Information Systems and Organization - Kuwait-Maastricht Business School, Kuwait

##### Part-time affiliations:

- 2006 - Visiting Professor - Department of Information Technology, Instituto Superior de Ciências do Trabalho e da Empresa (Higher Institute of Entrepreneurial Sciences), Lisbon, Portugal
- 2005 - Visiting Professor - Department of Computer Engineering, Instituto Superior Técnico (Higher Engineering Institute), Lisbon, Portugal

Past:

- 2005-08 Academic Director and Professor of Information Systems and Organization - Kuwait-Maastricht Business School, Kuwait
- 1999-04 Managing Partner - T2C: Tecnologias, Conhecimento, Competitividade Lda, Lisbon, Portugal (small consultancy enterprise specializing in the strategic management of technology, human resources and knowledge management)
- 1999-04 Assoc Professor – Faculty of Social Sciences, Universidade Católica Portuguesa (Catholic University of Portugal), Lisbon, Portugal (part-time)
- 1990-99 Assist Professor – Faculty of Economics and Management, Universidade Católica Portuguesa (Catholic University of Portugal), Lisbon, Portugal
- 1991-95 Director of the MBA programme (Information Management stream) – Faculty of Economics and Management, Universidade Católica Portuguesa (Catholic University of Portugal), Lisbon, Portugal
- 1990-95 Director of the Department of Information and Marketing, Instituto Nacional de Estatística (National Statistics Agency), Lisboa, Portugal (part-time)
- 1985-88 Post-graduate Trainer and Consultant in Information Management (part-time) – LNETI (National Laboratory of Engineering and Industrial Technology) and Universidade Católica Portuguesa (Catholic University of Portugal), Lisbon
- 1983-85 Visiting Professor in Information Management (part-time) – Universidade de Lisboa (University of Lisbon) and Universidade dos Açores (University of Azores)
- 1978-89 Director of Information Services - British Council, Lisbon, Portugal
- 1977-78 Lecturer of Psychology - Escola do Magistério Primário (Primary Teachers Training School), Portalegre, Portugal
- 1975-76 Bank Officer (Foreign Currencies) - Banco Standard Totta of Mozambique, Beira, Mozambique

## PROFESSIONAL EXPERIENCE: HIGHLIGHTS

### Academic Administration

From 2005 to 2008 I was the Academic Director at Maastricht Business School (KMBS) in Kuwait. KMBS is a privately owned, not-for-profit, post-graduate school affiliated to the Maastricht School of Management (MSM) in Holland. KMBS currently offers a two-year part-time MBA degree and a one-year Pre-MBA certificate, both awarded by MSM. It has about 450 students, 20 faculty (including part-time and visiting faculty from MSM) and 15 administrative and professional staff (see [www.kmbs.edu.kw](http://www.kmbs.edu.kw)). There are plans for expansion in the near future.

My academic administration activities at KMBS concentrated on recruiting and hiring of new faculty, setting up terms and conditions, remuneration system, practices and procedures for the academic staff, and developing academic cooperation with the Maastricht School of Management. This cooperation included the setting up and operation a variety of mechanisms of quality control, such as inspection of exam papers, moderation of exam results, dealing with student complaints, implementing exchanges of faculty, joint curriculum development workshops, etc. This post has given me solid experience in all that is involved in establishing a new post-graduate business school in a Gulf state in the context of a cooperation agreement with a European institution.

In the period between 1991 and 1995, as Assistant Professor at the Catholic University of Portugal, I gained extensive experience in academic administration when I was appointed Director of the Information Management stream of the MBA programme. In this role, I was given the task of setting up the brand new Information Management stream, including the design of the curriculum, recruiting new lecturers, promoting the sub-programme and attracting new students. This project was carried out in cooperation with some of the best known Departments of Information Systems in the United Kingdom, such as the London School of Economics' (headed by Prof. Ian Angell) and the University of Warwick's (headed by Prof. Bob Galliers).

## Research and Teaching

### Research

My latest and most significant research activity is the co-chairing of a series of international workshops on Organizational Design and Engineering (IWOE), the first one of which has taken place in Lisbon, Portugal in December 2009 (<http://iwode09.ist.utl.pt/>). The series is aimed at advancing research and practice in ODE by bringing together individuals or groups working on the same or related areas and finding out how the various perspectives might be made to converge in terms of research objectives, methodologies and results. An important aim is also to promote collaborative research, including not only academics but also practitioners.

ODE is defined as the application of social science, design science and computer science research and practice to the study and implementation of new organizational designs, including the integrated structuring, modelling, development and deployment of systems and people. In this definition design is distinguished from engineering in the following way: design defines, recommends or uncovers the interactions between organizational actors (human and non-human) while engineering improves, streamlines, monitors or changes the nature of such interactions. The key of the definition is the word "integrated", meaning that the "D" and "E" will always move in tandem within the same project.

An activity running in parallel with IWOE the editing of the International Journal of Organizational Design and Engineering (JODE), the first issue of which has been launched in the third quarter of 2010.

Over the last twenty years of academic activity, my research interests have been centred on the organizational and strategic consequences of information technology, as well as in all the interface areas between information systems/ technology and organizational theory. My key research interests are as follows:

- Forms of IS/IT strategic alignment with special emphasis on business innovation
- The practical application of IS/IT strategic planning frameworks and models
- The application of business process modelling techniques to IS/IT needs assessment
- The impact of specific IT applications on a variety of organizational issues (e.g. the impact of an ERP on the organization's power network or the impact of an intranet on the organization's communication patterns or the evaluation of the organization's office

productivity tools training programme in terms of the development of individual competencies)

- The evaluation of the change management process following the implementation of a new business intelligence tool (e.g a balanced scorecard system)
- The foundations of the new organizational designs as part of the work on Organizational Design and Engineering (ODE).

### Graduate Teaching and Professional Training

My academic career started as Assistant Professor at the Faculty of Economics and Management at the Catholic University of Portugal in Lisbon (from 1990 to 1999). In this post I developed the study programmes and taught undergraduate courses in Management Information Systems (MIS) and Information Systems Strategy. In the same Faculty I taught several courses in the MBA programme, namely Change Management, Information and Organization and Advanced Information Systems Topics.

Earlier in my career I gained extensive experience as a trainer in professional courses in Information Management at the University of Azores (Universidade dos Açores), at the University of Lisbon (Universidade de Lisboa) and at the Training Centre of the National Laboratory of Engineering and Industrial Technology (Laboratório Nacional de Engenharia e Tecnologia Industrial) in Lisbon.

In a nutshell, I have taught the following courses as part of graduate programmes or professional training courses in business, information systems, information technology, information management, organizational behaviour, human resources management or knowledge management:

- Introduction to Information Systems
- Information Systems and E-Business Strategy
- Management of Change
- Organization Behaviour
- Organization Theory
- Business Strategy
- Human Resources Management
- Entrepreneurship

### Post-Graduate Teaching

Currently, as Professor of Information Systems and Organization at the Kuwait Maastricht Business School (KMBS) I only teach at post-graduate level. At KMBS I have taught courses in Strategic Management, Organization Behaviour and Information Systems Management. At KMBS my responsibilities include the teaching of a Research Methods course and the coordination of the MBA thesis supervision and examination, involving about 150 students each year.

Concurrently, I have an academic attachment to the Instituto Superior Tecnico, the largest school of engineering in Lisbon, Portugal, at the Department of Information Systems, where I am involved in doctoral thesis supervision in organizational design and engineering. I also teach regularly on post-graduate courses in information systems and organization at the Higher Institute of Entrepreneurial Sciences (ISCTE) in Lisbon, Portugal.

At post-graduate level, I have also taught courses in the following areas:

- Introduction to Process Management
- Managing IS Implementation and Change

- IT Outsourcing
- Knowledge Management
- The Consultancy Process
- Research Methods in Business and Management Studies

### Consultancy

As part of my academic career, I have been able to accumulate considerable experience in business consultancy. In the period between 1999 and 2004 I managed my own consulting company (in parallel with continuing academic activities) leading projects, mostly with international scope, in the areas of strategy, organization and information systems. The most important were as follows:

- Needs assessment and project design for a large scale intervention in strategic and organizational development at the Ministry of Higher Education, Science and Technology of Mozambique - MESCT (2003-04)
- Planning, organization and delivery of a training programme in managerial skills for managers and specialized personnel at the Ministry of Higher Education, Science and Technology of Mozambique - MESCT (2003-04)
- Strategic and organizational evaluation and needs assessment for a major project of repositioning and reorganization at the National Insurance Company of Mozambique – EMOSE (2002-03)
- Preparation and delivery of tender documentation for two large development projects in information systems and human resources management at the National Insurance Company of Mozambique – EMOSE (2002-03)
- Process evaluation and reorganization of all the marketing/sales activities at the Telecommunication Company of Mozambique – TDM (2002)
- Preparation, organization and delivery of an information systems strategic plan for the National Health System of Mozambique based at the Ministry of Health - MISAU (2001)
- Planning and delivery of an evaluation project of the overall human resources training programme at the Telecommunication Company of Mozambique – TDM (2001)
- Overall management of a large scale project in information systems strategic planning and operational implementation at the Telecommunication Company of Mozambique – TDM (2000-03). The main sub-tasks of this project were as follows:
  - Organizational restructuring and human resources training at the Information Systems Department, including the hiring of about 30 new staff
  - Evaluation of the billing system (Girafe) leading to a variety of operational and technical changes
  - Preparation for a major upgrade of the billing system
  - Evaluation of the company's ERP system (Oracle Financials) leading to a variety of operational and technical changes
  - Planning of the telecommunications network control system (TMN) leading to the tendering of various sub-projects
  - Planning, tendering and project control of the intranet
  - Reorganization of the Help Desk support to all internal users

- Planning and delivery of a change management project in support of the implementation of a new business intelligence system at UNIBANCO, in Portugal (2000)
- During my stay at the London School of Economics (1995-99) I took part in a long term research project (36 months) sponsored by EUROSTAT (Luxembourg) to investigate the impact at national level of a new European statistical dissemination initiative known as DSIS (Distributed Statistical Information Services) and involving four National Statistical Agencies in Europe (UK, Greece, Sweden and Portugal)
- In 1994 I was Coordinator of a research project sponsored by the Portuguese National Committee for Scientific and Technological Research (JNICT) involving masters students from the Catholic University to look at the perceptions of managers on the "Key Information Systems Issues in Portugal".

### LANGUAGE SKILLS

English - fluent spoken and written.

Portuguese - mother tongue.

French - good spoken and written.

Spanish - good spoken.

### COMPUTER SKILLS

As a user I am comfortable using MS Office and MS Project tools, but I also have a good understanding of a variety of software packages for the back office, such as SAP, Oracle Applications and Navision. However, my key competencies in this area are in the interfacing between software experts and users. This applies both to systems design and to systems implementation where the most difficult task lies in the translation between these two groups of actors.

### MEMBERSHIP OF PROFESSIONAL BODIES

(past and present)

- Founding member of the Portuguese Association for the Development of Scientific and Technical Information (INCITE), Lisbon, Portugal
- Founding member of the Portuguese Association for Information Systems (APSI), Braga, Portugal
- Member of the Strategic Planning Society, London, UK
- Member of the UK Academy for Information Systems (UKAIS), London, UK
- Member of the European Group for Organization Studies (EGOS), Germany

## EDITING OF ACADEMIC JOURNALS

Editor-in-Chief of the International Journal of Organizational Design and Engineering (IJODE)

## CONFERENCES

Executive Chair of the Program Committee of the 2st International Workshop on Organizational Design and Engineering (IWODE10), London, UK, 11-12 December 2009  
(<http://iwode10.iwode.org/>)

Co-Chair of the Program Committee of the 1st International Workshop on Organizational Design and Engineering (IWODE09), Lisbon, Portugal, 9-10 December 2010  
(<http://iwode09.ist.utl.pt/doku.php> )

Co-Chair of the Program Committee of the 1st International Workshop on Human Resource Information Systems (HRIS 2008) within the 10th International Conference on Enterprise Information Systems (ICEIS), Funchal, Madeira, Portugal, 12 to 16 June 2008  
(<http://www.iceis.org/workshops/hris/hris2008-cfp.html>).

Program Committee Member of the 1st International Workshop on Enterprise Information Systems Engineering (WEISE 2007) embedded in the 18th International Conference on Database and Expert Systems Applications (DEXA 2007), Germany, September 2007. Presentation of a paper.

Program Committee Member of the Track on Enterprise Engineering within the 15th European Conference on Information Systems (ECIS 2007), University of St Gallen, July 2007. Presentation of a paper.

Program Committee Member of the 1st International Workshop on Human Resource Information Systems (HRIS 2007) within the 9th International Conference on Enterprise Information Systems (ICEIS), Funchal, Madeira, Portugal, 12 to 16 June 2007  
(<http://www.iceis.org/workshops/hris/hris2007-cfp.html>). Presentation of a paper.

Key Note Speaker at the Global Conference on Emergent Phenomena in the Digital Economy (eBRF 2006). Tampere, Finland, 28 Nov-2 Dec 2006. The Action Approach to Organizing in the Digital Economy (<http://www.ebrc.fi/kuvat/magalhaes.pdf>)

First Conference of the Portuguese Association for Knowledge Management (Associação Portuguesa para a Gestão do Conhecimento), Lisbon, Portugal, 11 February 2005 – participation and presentation of a paper

Fifth Conference of the Portuguese Association for Information Systems (Associação Portuguesa de Sistemas de Informação), Lisbon, Portugal, 3-5 November 2004 - participation and presentation of two papers

Second Congress of the Portuguese Public Administration (Congresso Nacional da Administração Pública), Lisboa, Portugal, 3-4 November 2004 - participation and presentation of a paper

Fifth Conference on Quality in the Information and Communication Technologies para a Qualidade nas Tecnologias de Informação e Comunicação (QUATIC 2004), Porto, Portugal, 18-20 October 2004 - participation

Second Conference of the Working Group for Phenomenology, Organization and Information Technology, Catholic University of Portugal (Universidade Católica Portuguesa), Lisbon, Portugal, September 2003 – participation

First Conference of the Portuguese Association for Information Systems (Associação Portuguesa de Sistemas de Informação), Guimarães, Portugal, October 2000 - participation and presentation of a paper

Joint Conference EUROXV and INFORMS XXXIV (Operational Research), Barcelona, Spain, July 1997 - participation and presentation of a paper

Program Committee Member of the 4th European Conference on Information Systems (ECIS 1996), Lisbon, Portugal, July 1996 - participation and chairing of sessions

Program Committee Member of the 3rd European Conference on Information Systems (ECIS 1995), Athens, Greece, June 1995 - participation and chairing of sessions

2nd European Conference on Information Systems (ECIS 1994), Niejerod, Netherlands, May 1994 - participation

1st European Conference on Information Systems (ECIS 1993), Henley Management College, UK, May 1993 - participation

## PUBLICATIONS

### Articles in academic journals

RITO SILVA, A.; MEZINI, R.; **MAGALHÃES, R.** MARTINHO D.; AGUIAR, A.; FLORES, N.  
"AGILIPO: embedding social software features into business process tools" in S. Rinderle-Ma et al. (Eds.): *BPM 2009 Workshops*, LNBIP 43: 219–230. Berlin: Springer-Verlag, 2010

ALMUSALLAM, Bassam; **MAGALHÃES, Rodrigo** - Organizational Evolution in Kuwait: a comparative study of the evolution of two Islamic finance companies. *Journal of International Business & Entrepreneurship Development*, vol 5, nº 1, 2010

ZACARIAS, M.; PINTO, H. S.; **MAGALHÃES, R.**; TRIBOLET, J. – A Context-Aware and Agent-Centric Perspective for the Alignment Between Individuals and Organizations. *Information Systems (Journal)*, vol 35, nº 4, 2010, 441–466

**MAGALHÃES, Rodrigo**; RUEL, Huub; JACKSON, Camille (Guest Editors) – The Design and Engineering of Human Resource Systems. Special Issue of the International *Journal of Business Information Systems*, vol 5, nº 4, 2010

**MAGALHÃES, Rodrigo** - A *Knowing-In-Practice* Framework for the Corporate Governance of Information Systems/Technology, *International Journal of Business Information Systems*, vol 3, nº 1, 2008, 40-62

ALI, G. E.; **MAGALHÃES, Rodrigo**. - Barriers to Implementing E-Learning: A Kuwaiti Case Study. *International Journal of Training and Development*, vol 2, nº 1, March 2008, 36-53

**MAGALHAES, R.**; SOUSA, P.; TRIBOLET, J. - The Role of Business Processes and Enterprise Architectures in the Development of Organizational Self-Awareness. *Tekhne: Revista de Estudos Politecnicos*, vol 4, nº 9, 2008, 9-30

**MAGALHÃES, Rodrigo**, ZACARIAS, Marielba; TRIBOLET, José - Making Sense of Enterprise Architectures as Tools of Organizational Self-Awareness (OSA). *Journal of Enterprise Architectures*, vol 3, nº 4, 2007, 64-72



**MAGALHÃES, Rodrigo** - A Context-Based Dynamic Capability Perspective of IS/IT Organizational Fit. *International Journal of Information Systems and Change Management*, vol 1, nº 4, 2006, 396-420

**MAGALHÃES, Rodrigo** - Tecnologia e Conhecimento Organizacional. [*Technology and Organizational Knowledge*] *Revista Portuguesa de Gestão*, nº 4, 2001, 26-35

**MAGALHÃES, Rodrigo** - Sistemas de Informação: definição, origens e perspectivas para Portugal. [*Information Systems: definition, origins and perspectives for Portugal*] *Revista da Associação Portuguesa de Sistemas de Informação*, nº 6, 1997, 53 - 56

**MAGALHÃES, Rodrigo**; PEREIRA, Manuel João - Key Information Systems Issues in the Portuguese Financial Sector. *Revista da Associação Portuguesa de Sistemas de Informação*, nº 5, 1996, 33 - 46

AMARAL, Luís; **MAGALHÃES, Rodrigo** - Brief Overview of the Information Systems Field in Portugal. *Revista da Associação Portuguesa de Sistemas de Informação*, nº 5, 1996, 91 - 94

**MAGALHÃES, Rodrigo** - A evolução dos sistemas de informação na empresa: dos MIS aos desafios da mudança estratégica. [*The evolution of information systems in organizations: from MIS to the challenges of strategic change*] *Revista da Associação Portuguesa de Sistemas de Informação*, nº 1, 1993, 9 - 31

**MAGALHÃES, Rodrigo** - O Enquadramento Teórico e Institucional da Gestão da Informação [Theoretical and Institutional Framework of Information]. *Vértice*, II Série, Janeiro 1990, 9-17

**MAGALHÃES, Rodrigo** - Environmental Business Scanning Systems: the application of the industrial dynamics model to the electronic financial information services industry. *Economia*, 14(2), Maio 1990, 281-310

**MAGALHÃES, Rodrigo** - Information Resources Management (Letter to the Editor). *Journal of Information Science* 14 (3) 1988, 189-190

CASTRO, J. T.; CORREIA, A. M. R.; **MAGALHÃES, R.** - Propostas de algumas áreas de investigação em ciência da informação para o desenvolvimento de uma indústria da informação em Portugal. [*Proposals towards research areas in information science for the development of an information industry in Portugal*] *Electricidade: Revista Portuguesa de Ciência e Tecnologia*, 32, Abril 1988, 167-173

CASTRO, J. T.; CORREIA, A. M. R.; **MAGALHÃES, R.** - Ciência da Informação: definição e áreas de investigação. [*Information Science: definition and areas of research*] *Electricidade: Revista Portuguesa de Ciência e Tecnologia*, 32, Janeiro 1988, 21-29

**MAGALHÃES, R.** - Organization Development in Latin Countries: fact or fiction. *Leadership and Organisation Development Journal* 5(5) 1984, 17-21

**MAGALHÃES, R.** - The impact of the micro-electronics revolution in library and information work: an analysis of future trends. *UNESCO Journal of Information Science, Librarianship and Archives Administration* 5(1) 1983, 2-11

#### Conference Papers

RITO SILVA, A.; MEZINI, R.; **MAGALHÃES, R.** MARTINHO, D.; AGUIAR, A.; FLORES, N. – AGILIPO: embedding social software features into business process tools. Second Workshop on

Business Process Management and Social Software, 7 September 2009, embedded in BPM 2009, 8-10 September 2009, Ulm, Germany

ZACARIAS, M.; **MAGALHÃES, R.**; TRIBOLET, J. – Engineering the Organization from the Bottom Up. HRIS (Human Resource Information Systems) Workshop on embedded in the 10th International Conference on Enterprise Information Systems (ICEIS), 12 to 16 June 2008, Barcelona, Spain

RUEL, Huub; **MAGALHÃES, Rodrigo** - Organizational knowledge and change: the role of transformational HRIS (Human Resource Information Systems) Workshop on embedded in the 10th International Conference on Enterprise Information Systems (ICEIS), 12 to 16 June 2008, Barcelona, Spain

**MAGALHÃES, Rodrigo**, ZACARIAS, Marielba; TRIBOLET, José - Making Sense of Enterprise Architectures as Tools of Organizational Self-Awareness (OSA). TEAR (Trends in Enterprise Architecture Research) Workshop embedded in the 15<sup>th</sup> European Conference on Information Systems, University of St Gallen, July 2007

**MAGALHÃES, Rodrigo**, RUEL, Huub - Studying Human Resource Information Systems From An Integrated Perspective: a Research Agenda. HRIS (Human Resource Information Systems) Workshop on embedded in the 9th International Conference on Enterprise Information Systems (ICEIS), 12 to 16 June 2007, Funchal, Madeira

ZACARIAS, M.; **MAGALHÃES, R.**; CAETANO, A.; TRIBOLET, J. – Adding a Human Dimension to Enterprise Architectures. Paper accepted at the First International Workshop on Information Systems Engineering (WEISE 2007) held in conjunction with DEXA 2007, Regensburg, Germany, 3-7 September 2007

**MAGALHÃES, Rodrigo** – Medir o Conhecimento e o Capital Intelectual: problemas e perspectivas [Measuring Organizational Knowledge and Intellectual Capital: problems and perspectives]. 1st Conference of the Portuguese Association for Knowledge Management (Associação Portuguesa para a Gestão do Conhecimento), ISCTE, Lisboa, February 2005

**MAGALHÃES, Rodrigo** – The Holistic Approach to Information Systems Implementation. 5<sup>th</sup> Conference of the Portuguese Association for Information Systems (APSI), Lisboa, 3-5 November 2004

COELHO, J. S.; **MAGALHÃES, Rodrigo** – Estratégia e Gestão do Conhecimento: o papel do BPM [Strategy and Knowledge Management: the role of BPM]. 5<sup>th</sup> Conference of the Portuguese Association for Information Systems (APSI), Lisboa, 3-5 November 2004

**MAGALHÃES, Rodrigo**; VIEIRA, F. - Gestão da Mudança na Administração Pública [Change Management in the Public Administration]. 2<sup>nd</sup> Congress of the Portuguese Public Administration (Congresso Nacional da Administração Pública), Lisboa, 3-4 November 2004

**MAGALHÃES, Rodrigo** - Bringing the organizational dimension to IS management: re-thinking IS strategic alignment. 1st Conference of the Portuguese Association for Information Systems (APSI), Guimarães, 25 to 27 October 2000

**MAGALHÃES, Rodrigo** - A resource-based approach to information systems organizational implementation: presenting a new model for managing Information Systems. EURO XV-INFORMS XXXIV Joint International Meeting Barcelona, Spain, 14-17 July 1997

**MAGALHÃES, Rodrigo** - Gestão da Informação e Estratégia Empresarial [Information Management and Business Strategy]. Comunicação apresentada no Encontro Internacional sobre Gestão da Informação INFOWARE: A Aposta dos Anos 90. INCITE, Vimeiro, 2 - 3 de Abril 1992

**MAGALHÃES, Rodrigo**; PINTO, J. Castro - A importância da adopção de uma estratégia de marketing no INE [Relevance of the Adoption of a Marketing Strategy at INE]. Comunicação apresentada no Seminário sobre Estatísticas Regionais, organizada pelo INE, no Porto, a 10 e 11 de Outubro de 1991

CASTRO, J. T.; CORREIA, A. M. R.; **MAGALHÃES, R.** - Micro-computers in information management: a sectoral study in Portuguese industry. In K.-D. Lehman and H. Strohl-Goebel (eds.) The application of Micro-Computers to Information, Documentation and Libraries. North-Holland Publishing Co., 1987

**MAGALHÃES, R.** - Gestão da Informação: o caminho do futuro? [Information Management: the way to the future?] In A Informação em tempo de mudança, Actas do Primeiro Congresso de Bibliotecários, Arquivistas e Documentalistas. Porto, 19-21 Jun. 1985, 461-477

CORREIA, Ana Maria Ramalho; **MAGALHÃES, Rodrigo** A sociedade pós-industrial e a informação científica e técnica: o contributo da INFOLNETI [Post-industrial society and scientific and technical information: the contribution of INFOLNETI] In A informação face às novas tecnologias. Actas do Seminário organizado pelo Departamento de Comunicação Social da Universidade Nova de Lisboa. Lisboa, 28-31 Jan, 1984

#### Books and Chapters in Books

**MAGALHÃES, R.**; SANCHEZ, R. (Editors). Autopoiesis in Organization Theory and Practice, Emerald Group, 2009

**MAGALHÃES, Rodrigo** e TRIBOLET, José – Engenharia Organizacional: das partes ao todo e do todo às partes na dialéctica entre pessoas e sistemas [Organizational Engineering: from the parts to the whole and from the whole to the parts in a dialectic between people and systems] in Silvia Generali Costa, Leandro Medeiros Vieira e Jorge Nascimento Rodrigues (eds), *Ventos de Mudança'*, Editora Fundo de Cultura, Rio de Janeiro, Brasil, 2009

ZACARIAS, M.; **MAGALHÃES, R.**; TRIBOLET, J. - Modeling Human Resources in the Emergent Organization, in Tanya Bondarouk, Ewan Oiry, Karine Guiderdoni-Jourdain, and Huub Ruël (Eds), Handbook of Research on E-Transformation and Human Resources Management Technologies: Organizational Outcomes and Challenges, IGI Global, Hershey, PA, 2009

ZACARIAS, M.; **MAGALHÃES, R.**; CAETANO, A.; PINTO, H. S.; TRIBOLET, J. M. - Towards Organizational Self-Awareness: An Architecture and Ontology Framework in P. Ritten (ed) *Handbook of Ontologies for Business Interaction*, IRM Press, Hershey, PA, 2007

**MAGALHÃES, Rodrigo** – Fundamentos da Gestão do Conhecimento Organizacional [Foundations of Organizational Knowledge Management]. Lisboa. Sílabo Editora, 2005

**MAGALHÃES, Rodrigo** – Uma Noite em Bayswater ou os Novos Paradigmas Organizacionais [An Evening in Bayswater or the New Organizational Paradigms]. In L. Amaral; R. Magalhães; C. C. Morais; A. Serrano; C. Zorrinho (eds). *Sistemas de Informação Organizacionais*. Lisboa. Sílabo Editora, 2005

**MAGALHÃES, Rodrigo** - Organizational Knowledge and Technology: an action-oriented approach to organization and information systems. London: E. Elgar, 2004

**MAGALHÃES, Rodrigo** - Perspectives on ICT Innovation and Organizational Context. In C. Avgerou (ed) The Economics of ICT Innovation. London: E. Elgar, 2003

**MAGALHÃES, Rodrigo** - Organizational Knowledge and Learning. in G. von Krogh; J. Roos; D. Kleine (ed), Knowing in the Firm: understanding, managing and measuring knowledge. London: Sage, 1998

**MAGALHÃES, Rodrigo** - Prefácio da brochura em homenagem a Henrique Marcelino "A relação entre a função informática e a organização em que se insere" [Preface to the book in memory of Henrique Marcelino "The Relationship the Information Systems Function and the Organization"]. Edição conjunta do Instituto de Informática e da Universidade Católica Portuguesa (EPG), Janeiro, 1995

**MAGALHÃES, Rodrigo** - Gestão da informação e formação [Information Management and Managerial Training]. In Informação Especializada para o Desenvolvimento. Lisboa, IPSD, 1987

CORREIA, Ana Maria Ramalho; **MAGALHÃES, Rodrigo** - Utilização da informação especializada na indústria: uma recolha bibliográfica anotada [The Use of Specialized Information in Industry: an annotated bibliography]. Lisboa, Laboratório Nacional de Engenharia e Tecnologia Industrial (LNETI), 1985

#### Unpublished Reports and Working Papers

**MAGALHÃES, Rodrigo**; SILVA, António Rito – Organizational Design and Engineering. Working Paper. INOV, Lisboa, 2009

**MAGALHÃES, Rodrigo** - The Impact of DSIS on National Statistical Administrations. Findings and conclusions from the surveys carried out at the National Statistics Agencies in Greece, Portugal Sweden and UK. Eurostat, October 1998. Unpublished Report.

**MAGALHÃES, Rodrigo** - Organizational Learning, Organizational Knowledge and Organizational Memory: new proposals towards a unified view. London School of Economics, Department of Information Systems Working Paper Series N° 60, September 1996

## REFERENCES

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