

CURRICULUM VITAE

MAURICIO MALDONADO ROJO

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Santiago, January, 2017

General Information

Nationality: Chilean - Swedish

Date of Birth: February 5, 1980

Marital status: Married

IT: Traditional: Windows, Word, Excel, PowerPoint. Advanced level. Statistical analysis (SPSS), Content analysis; (Atlas Ti), Geographic Information Systems (GIS): ArcGis (basic level)

Language Skills: Spanish, English and Portuguese oral and written.

Academic Record

2010- 2016 PhD in Territorial and Innovation Management, University of Algarve, Portugal.
Member of the Research Center for Spatial and Organizational Dynamics (CIEO), University of Algarve, Portugal. PhD thesis; Regional Innovation Systems in Salmon Industry in Chile.

2013 -2013 Course in Public Procurement Management, Organization of American States (OAS)

2009- 2010 MASTER IN ECONOMICS OF INNOVATION AND ENTREPRENEURSHIP, Faculty of Economics. University of Algarve - Portugal, member of the European Community.

2005 – 1999 GEOGRAPHER, Faculty of Architecture and Urbanism, Universidad de Chile. Thesis: Functional and spatial organization in Salmon Cluster: Socioeconomic effects in the Province of Chiloé, Los Lagos Region.

1997 - 1984 School and High School. San Juan Evangelista School, Las Condes, Santiago, Chile.

PROFESSIONAL INSIGHT

PhD in Territorial and Innovation Management with a professional record of more than 12 years, during which I have worked in various projects in Chile and abroad, in topics related to Territorial Economic Development - Local, Productive Development and Innovation. Likewise, I have led and executed various projects for public institutions such as the Technical Cooperation Service (SERCOTEC), the Foundation for Agrarian Innovation (FIA), the Ministry of Finance, Chile Emprende Program, the Budget Division (DIPRES), the National Training and Employment Service (SENCE). As part of my experience in these projects, I have performed among other activities on territorial management with public - private agents, municipalities, universities and civil organizations, implementing web platforms for information management in municipalities, evaluation and monitoring of projects, strategic planning, analysis and systematization of information, innovation projects management, business plans for micro enterprises, among others.

WORK EXPERIENCE

- Aug 2016 - Present **Foundation for Agrarian Innovation (FIA).Minister of Agriculture**
Professor for "Formulation and Evaluation of Agrarian Innovation Projects".The course was designed for professionals and entrepreneurs from both the public and private sectors to improve their access to financial funds for high-impact innovation projects in the agricultural sector. The subject conducted a total of 120 professionals in the regions of Antofagasta, Bio-Bio, Los Lagos and Coquimbo.
- Dec 2015 - Aug 2016 **External Consultant Budget Departments of Chile (DIPRES). Ministry of Finance**
Professional of the panel of experts for Evaluation of Government Programs (EPG). Program evaluated: Artisanal Fisheries Promotion Fund, Sernapesca. Ministry of Economy, Development and Tourism.
- Dec 2013 - Dec 2015 **GFA Consulting Chile.Santiago, Chile**
Consultant Project "Chilean fruit-growing by 2030.Main technological challenges to improve its competitiveness". Foundation of Agrarian Innovation (FIA). Minister of Agriculture.
- Dec 2013 - Aug 2015 **External Consultant Budget Departments of Chile (DIPRES). Ministry of Finance**
Professional of the panel of experts for the evaluation of Government Programs (EPG). Program evaluated: Institute of Fisheries Development. CORFO Institute. Ministry of Economy, Development and Tourism.
- Jun2012 - July 2014 **Innovation Manager - Department of Public Procurement (Chilecompra).**
Chairman of the Chilecompra Innovation Committee. Responsible for managing and coordinating initiatives of the institution to promote a culture of internal innovation and facing the end customer. As Project Manager he managed and led among other projects: International Public Procurement Program, Cloud Store Assistant for public purchase of new technologies, Good Practices, Forum on public procurement, Suppliers Evaluation, Google Search for Public Market platform, as well.
- Sept 2010 - 2016 **Doctoral Thesis Research in Territorial Management and Innovation**
Research area: Regional Innovation Systems - Salmon farming in Chile. Economy Faculty. Center for Research in Space and Organizations (CEIO), University of Algarve, Portugal.
- June 2009 - June 2011 Accomplishment dedicated to obtaining the **Master in Economics of Innovation and Entrepreneurship**. Studies carried out with a study grant from the European Union
- Aug 2008 - Feb 2009 **Santiago Norponiente Territory Manager - Chile Emprende Program. Chilean Technical Cooperation Service**
Manager of the Northern Territory in Chile Emprende Program. The objective of this work was to generate a basic set of products and actions of management, coordination, monitoring and evaluation of the projects and initiatives of entrepreneurship arising from participatory methodologies of different public and private actors in the territory. Various tasks were created for the implementation of the 2008 Operational Plan and for the readjustment of the Territorial Development Strategic Plan, detecting new businesses and employment opportunities for micro and small entrepreneurs, networks and business organizations.
- Mar 2008 - Aug 2008 **GFA Consulting Chile.Santiago, Chile**
Coordinator Project GIZ- Chile Emprende Program "Transfer and Application of the Practical Manual of Cooperation for Territorial Economic Development.Focused on 3 Territories of the Chile Emprende Program. "Topic; Productive and Value Chains of Agriculture sector".

- Oct 2007 - Mar 2008 **Technical Cooperation Service (SERCOTEC), Management Services.**
Professional manager coordination, evaluation and systematization of the Project "Productive Restructuring Program Transantiago" focused to generate enterprises of Union of Public Transport Passenger paid leaders, Metropolitan Region.
- April 2007 - Oct 2007 **Technical Program Manager. Technical Cooperation Service (SERCOTEC)**
"Technical Manager of Productive Development Program for Artisanal Fisheries, Bio Bio Region", Chile. The goal of the program was the productive reconversion of 827 artisanal fishermen affected by the Hake crisis in the communes of Tomé and Coronel. Responsible for studies and coordinating teams of professionals and consultants hired. Member of the Regional Committee for Productive Development Artisanal Fishing.
- Feb 2007 - Apr 2007 **National Training and Employment Service (SENCE).Chile Emprende Program.**
Consultant in charge to coordinate Seminars in the Territory Santiago Norponiente, Metropolitan Region, Chile "Participation of microentrepreneurs suppliers in businesses of territorial companies".
- Dec 2006 - Mar 2007 **Technical Cooperation Service (SERCOTEC), Chile Emprende Program.**
Consultant in Charge Project "Support for the execution of Northwest Territory Projects under the Chile Emprende Program", advising the Territorial Manager in the elaboration, execution and monitoring of projects contemplated within the Territorial Annual Strategic Plan.
- Dec 2006 - Jan 2007 **GFA Consulting Chile.Santiago, Chile**
Consultant project "Methodological Support for the realization of Regional Seminars on Participatory Planning for the establishment of Public-Private Agreements linked to Operational Plans for Territorial Development 2007, Chile Emprende."
- July 2006 - Nov 2006 **GFA Consulting Chile.GTZ Project.Santiago, Chile.**
Consultant Project "Systematization of the experience of Punilla in public - private territorial management and Design of a Center for management, promotion and attraction of investments in the Territory of Punilla, Bio Bio Region.
- Mar 2006 - Jul 2006 **Technical Cooperation Service (SERCOTEC), Management Customer Service.**
Professional consultant Project "Implementation of a Webplatform to Micro and Small Enterprises, collaboration project between SERCOTEC and CHILECOMPRA to position the MIPE segment in ICT's".
- Oct 2005 - Feb 2006 **Technical Cooperation Service (SERCOTEC).Sub - General Management Department.**
Professional consultant - "Implementation of the Information System Management of Local Development (GDL) component of the Good Practices of Municipal Management in the field of Local Development and ICTs, 2005".
- Feb 2005 - Sep 2005 **Bolivarian University. School of Geography, Santiago, Chile.**
Advisor of academic projects linked to Territorial Planning and Productive Cluster.Information provided for Territorial Economic Development using Geographic Information Systems (GIS).School of Geography.
- Jan 2003 - Jul 2003 **San Sebastian, Spain.Economic Development, Employment and Trade Area. Studies and planning, Urban Observatory.**
Professional Internship - Studies on Economic Development and application of the Urban Observatory as an advisory body to create alternatives for locating new businesses. Reports on land use for economic activities, based on GIS MapInfo 6.0.San Sebastián, Spain, 2003.

Additional Academic Record

- Oct 2011 Research presentation;"Knowledge Spillovers within the Algarve Tourism region.Evidence to identify a Regional Innovation System.In;Research Seminar;"Policy implications for KIBS and innovation in Regions in a Globalised Economy".Faro, Portugal.
- Nov 2004 XXV National Congress of Geography, Valdivia, Chile
- Aug 2002 Seminar on Local Economic Development.Organized by GFA Consulting Chile, Chile.
- Sep 2000 VI Meeting of Latin American Geographers, EGAL, Santiago Chile.
- Aug 1999 V Meeting of Latin American Geographers, EGAL Buenos Aires, Argentina.

PUBLICATIONS

- 2016 Maldonado Rojo, M., & Noronha, T. (2016). Low-Technology Industries And Regional Innovation Systems: The Salmon Industry In Chile.Journal of Spatial and Organizational Dynamics, 4 (4), 314-329
- 2015 Chilean fruit-growing by 2030. Main technological challenges to improve its competitiveness. Technological Prospective Analysis.Publications FIA, Ministry of Agriculture, Chile
- 2015 Knowledge Spillovers within the Algarve Tourism Region.CIEO Publications.Portugal
- 2012 Systematization of Punilla's experience in Public-Private Management (GIZ Publications)

ENTREPRENEURSHIP

- July 2013 – Present Personal entrepreneurship "Travesia" Bed & Breakfast / Santiago de Chile (www.travesia-bnb.com)
- September 2012 Personal entrepreneurship; Conchita Flores Coffeehouse, Providencia, Santiago de Chile