

EUROPEAN MODEL OF
CURRICULUM VITAE



PERSONAL INFORMATION

Name **VAIRINHO, SOFIA ISABEL GOMES**

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Telephone **USA – 001-412-268-1241; Portugal - 00351 96 64 67 138**

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Nationality Portuguesa

Birth Date 19/07/1979

PROFESSIONAL EXPERIENCE

- Date (from – till) *Since 01 January till today*
- Professional Address **CARNEGIE MELLON UNIVERSITY (CMU),
CENTER FOR TECHNOLOGY TRANSFER AND ENTERPRISE CREATION (CTTEC)**
www.cmu.edu or <http://www.cmu.edu/cttec/>
Pittsburgh, PA, United States of America
- Type of business or sector *Technology Transfer and Enterprise Creation - Manager, business development and licensing at Center for Technology Transfer and Enterprise Creation (CTTEC) at Carnegie Mellon University (CMU), Pittsburgh, U.S.A.
(Professional Development Program in 2010, and I am working at CTTEC since January 2013);
-Managing IPR and technology transfer activities;
- Negotiation of licensing agreements;
-Compliance with IP and Spin-off policies;
- Legal support on spin-off creation;
- Activities of promotion and assistance of technology and knowledge transfer, from the R&D centers of CMU to the enterprises, with special emphasis on legal aspects - focus in contract designing and non-disclosure agreements;
- Preparation of written opinions, regulations, statutes, contracts, protocols, agreements and other legal documents, related with the IP and TT activities;
- Draft of international partnerships and cooperation activities.*
- Occupation or position held **Manager, business development and licensing - Full time position**
- Date (from – till) *Since 01 October 2003 till 31st December 2012*
- Professional Address **UNIVERSITY OF ALGARVE,**
GAPI / CRIA - Universidade do Algarve, Campus de Gambelas, pavilhão A5, 8005-139 Faro,
- Type of business or sector *Implementation of "regional innovation methodologies" trough the creation of CRIA - Regional Centre for Innovation in Algarve - www.cria.pt – University of Algarve's entrepreneurship and technology transfer office and GAPI - Office for the Support of Industrial Property in Algarve*

	(Portuguese structure depending of a national project that joins the National Institute of Industrial Property and the Algarve University): UIPP – Unit for Industrial Property Promotion (GAPI) under the coordination of Professor Doctor. João Pinto Guerreiro (<i>Current Rector of the University of Algarve</i>)
• Occupation or position held	Support on the establishment of Technological Infrastructures, Intellectual Property, Technology Transfer, and Entrepreneurship in Algarve. Head of the IP Unit and Legal Advisor at the CRIA - Algarve University (Legal advisor in Technology Intellectual Property, Transfer, IP, Spin-offs and start-ups creation / IPR Manager / Legal advisor on Technological infrastructures implementation: Algarve Science and Technology Park)
• Main activities and responsibilities	<ol style="list-style-type: none"> 1. Monitoring and registration of industrial property rights, with emphasis in Patents and Trade marks -brands, to the academic public and to regional enterprises: Registration of industrial property rights (brands, patents and utility models, and industrial designs...) and spread the benefits of industrial property with the business; 2. Creation of the University Algarve IP rights portfolio (55 Trade Marques and 21 patents); 3. Activities of promotion and assistance of technology and knowledge transfer, from the R&D centres of UAlg to the enterprises, with special emphasis on legal aspects, with focus in contract designing and non-disclosure agreements; 4. Preparation of written opinions, regulations, statutes, contracts, protocols, agreements and other legal documents (v.g.: Preparation of the Intern Regulation of the Intellectual Property in the University of Algarve – UALG, 2004; 5. Application for funding on consortium projects between R&D centres and enterprises; 6. Training and monitoring processes of procurement of services and works do the Algarve University: involved in installation of the Algarve Science and technology park, with the support of local municipal councils; 7. Monitoring of the legal procedure for the implementation of the Algarve Science and Technology Park. 8. Participation and representation of CRIA – UAlg and UIPP – UALG in diffusion events, presenting the scientific and technological portfolio of UAlg to national and international enterprises and other R&D units; 9. Several public presentations in conferences related to the Industrial Property rights theme; 10. Legal creation, and monitoring, of associations and enterprises related to the University of Algarve (Spin-offs and Start-up); 11. EU funding project meetings (7 Framework Programme, EU Atlantic Area, Interreg Projects) 12. Transnational Cooperation Operational Programme "Atlantic Area 2007-2013" 13. Several participations as Senior Project Manager , on behalf of University of Algarve, on the following projects: Medtechnopolis; Inolink; Knowing; Creanet; Kimeraa; TransEbt; ICS; Netcoach; INSMED; TEMA; I2TEP; Sharebiotech; NETAlgae.
• Date (from – till)	<i>Since 22 de December 2004 till today</i>
• Professional Address	Rua Dr. Teófilo Braga, n.º 41, 8700-520 Olhão Telph.: +351 966467138
• Type of business or sector	Lawyers
• Occupation or position held	Lawyer
• Main activities and responsibilities	Professional Number in the Bar Association 438-f. Customer Service (individual clients and companies), monitoring court procedures; steps for implementation of pending cases (including trials, etc.); attorneyship, drafting contracts, records and notary studies, among others.
• Date (from – till)	<i>2007/2008; 2009/2010; 2010/2011; 2011/2012</i>
• Professional Address	School of Economics, University of Algarve Campus de Gambelas, Faro
• Type of business or sector	University of Algarve
• Occupation or position held	Lecturer
• Main activities and responsibilities	Lecturer of Corporate Law on the course of Master in Economics of Innovation and Entrepreneurship.

- Date (from – till) *August and September 2010*
 - Professional Address **University of Cambridge – Cambridge Enterprise Ltd.**
Consultancy Department and C.E..

- Type of business or sector Entrepreneurship, consultancy, IP and TT issues.
 - Occupation or position held **Professional development program – Temporary Consultant**
 - Main activities and responsibilities Drafting consultancy, IP and TT contracts; development of negotiation skills (...).
Program developed through **UTEN** Portugal (University Technology Enterprise Network)

- Date (from – till) *Mars and April 2010*
 - Professional Address **CMU – Carnegie Mellon University (USA)**
CTTEC and General Counsel at CMU

- Type of business or sector Entrepreneurship and IP and TT issues.
 - Occupation or position held **Professional development program - Intern**
 - Main activities and responsibilities Drafting IP and TT contracts; development of negotiation skills (...).
Program developed through **UTEN** Portugal (University Technology Enterprise Network)

- Date (from – till) *2008*
 - Professional Address Education Ministry
 - Type of business or sector Classes inserted on the National Project Education for Entrepreneurship
 - Occupation or position held **Teacher**
 - Main activities and responsibilities Teaching and helping teachers, of basic Scholl, to understand how to implement the entrepreneurial spirit among the students.

- Date (from – till) *2008; 2010; 2011*
 - Professional Address School of Technology at the University of Algarve
 - Type of business or sector University of Algarve
 - Occupation or position held **Teacher**
 - Main activities and responsibilities Teaching subjects of business law and industrial property law. - Courses CET (Technological Expertise).

- Date (from – till) *Oct., Nov. Dec 2006 and July, August and October 2007*
 - Professional Address Faro
 - Type of business or sector Formalgarve and Anje (regional private companies in Algarve)
 - Occupation or position held **Trainer**
 - Main activities and responsibilities Training in Law (Corporate Law, Labour Law, Tax Law, Industrial Property Rights)

- Date (from – till) *Since 01st November 2002 till 22nd December 2004*
 - Professional Address Dr.ª Arlinda Vairinho – Lawyer
Rua Dr. Teófilo Braga, n.º 41, 8700-520 Olhão
Telph.: +351 289 70 30 73
 - Type of business or sector Lawyers
 - Occupation or position held **Trainee Lawyer**
 - Main activities and responsibilities Professional Number in the Bar Association 438-f. Customer Service (individual clients and companies), monitoring court procedures; steps for implementation of pending cases (including trials, etc.); attorney ship, drafting contracts, records and notary studies, among others.

- Date (from – till) *From 01st till 31st, August, 2003*
 - Professional Address **Imobiliária MIRADELFI – REAL ESTATE**

Olhão

- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Real Estate

Trainee Lawyer

Drafting promise contracts, purchase and sale contracts, leases and other contracts related. Preparation and monitoring of processes associated with real estate activity.

- Date (from – till)
- Professional Address

Since 01st August 2002 till 22nd October 2002

Dallas McMillan Solicitors - Mr. Kenneth D. Steen
5 Waterloo Steet, Glasgow G26AY Scotland, United Kigdom
Teleph.: 07713261002 ; Fax: 01412040612

Solicitors Firm in Glasgow (UK)

Trainee Lawyer

Watch company's customers who had questions or interest on outstanding issues in Portugal.

- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

- Date (from – till)
- Professional Address
- Type of business or sector
- Occupation or position held

From 01st August, 2002, till 08th September, 2002

ArtHouse Hotel – Grill,129 Bath Street, Glasgow G2 2sy

Hostelry

Maid at breakfast time

EDUCATION

- Date (from – till)
- Name and type of organization providing education
- Description of the degree to be achieved

(Present) Doctoral Candidate

Faculty of Law – Huelva University - SPAIN

Doctorate in Corporate Law

Teaching Phase (concluded)

Subjects

Classification (in a 0-10 scale) : 9

Fiscal Law I: **9**

Competition Law: **9**

Fiscal Law II: **9**

Labour Law: **9**

Criminal Law on Business context: **8**

International Agreements: **10**

Administrative Law: **10**

Doctoral Thesis in course

(Advanced Studies Diploma – (Diploma de Estudios Avanzados- DEA) in “Corporate Law” University of Huelva SP, achieved in 2011)

- Date (from – till)
- Name and type of organization providing education
- Title of the Thesis

Since October 2008 till December 2010

Faculty of Law – Huelva University - SPAIN

‘La Transmisión de los Derechos de Propiedad Industrial en Conexión con la Creación de Nuevas Empresas de Base Tecnológica “Spin-off” –

- Title of the qualification awarded

Master in Business Law (Master Universitário en Assessoria Jurídica de la Empresa-Direito Comercial)

Faculty of Law – University Huelva - Spain

- Date (from – till) *Since October 2003 till June 2004*
 - Name and type of organization providing education Faculty of Law – University of Coimbra / IDET
Largo da Porta Férrea
P-3000-447 Coimbra - Portugal
 - Description of the degree
General Domain:
* Knowledge of Portuguese law as a whole (economic, business, and forensic areas).

Specific Domain:
* Expertise in enterprise and forensic law (business law, company law, tax law, intellectual property law).
The classification assigned to the pos-graduate final presentation and paper was Good with Distinction = 16 values (in a 1-20 scale) - *Paper* done with the collaboration of Dr. Antonio Campinos (President of the Portuguese National Institute for Industrial Property - INPI).
 - Title of the qualification awarded **Pós Graduate in Business Law**
Faculty of Law – University of Coimbra
-
- Date (from – till) *De 27 de Outubro de 1997 até 22 de Julho de 2002*
 - Name and type of organization providing education Faculty of Law – University of Coimbra,
Largo da Porta Férrea
P-3000-447 Coimbra - Portugal
 - Description of the degree to give
General Domain:
* Knowledge of Portuguese law as a whole
Specific Domain:
* Expertise in the legal forensic aspect (civil, criminal, and commercial civil law).
 - Title of the qualification awarded **Degree in Law – Faculty of Law, Universidade de Coimbra**

SOME PARTICIPATION IN INTERNATIONAL SEMINARS AND TRAINEESHIPS

- Name and type of organization providing education *From 27th February till 02nd Mars 2013*
AUTM (San Antonio, Texas, U.S.A.)
- Description of the event **AUTM Conference 2013**
- Name and type of organization providing education *December 2012*
UTEN – University Technology Enterprise Network
- Description of the event **UTEN Annual Conference 2012**
- Name and type of organization providing education *4th July 2011*
Transnational Event – KIMERAA (European Program)
- Description of the event **Knowledge Transfer to Improve Marine Economy in Regions from the Atlantic Area**
- Name and type of organization providing education *From 23th till 25th May 2011*
Staff Exchange
Universidad de Huelva – Spain
- Description of the event **Staff Exchange Program on the European Network of Knowledge Transfer in Atlantic Area**
- Name and type of organization *From 17th till 19th May 2011*
Staff Exchange

- providing education
 - Description of the event

Cardiff University - Wales
Staff Exchange Program on the European Network of Knowledge Transfer in Atlantic Area
- Name and type of organization providing education
 - Description of the event

From 30th till 31th May 2011
WIPO – World Intellectual Property Organization – Geneva (WIPO Headquarters)
WIPO Workshop for Mediators in Intellectual Property Disputes
- Name and type of organization providing education
 - Description of the event

From 23th till 30th November 2010
Spain – Organization of the Portuguese and Spanish Rectors.
Conferência Universitária Ibérica sobre Transferência de Tecnologia
- Name and type of organization providing education
 - Description of the event

From 07th till 08th September 2010
European Academy for Taxes, Economics & Law – Berlin - Germany
European Contract Practice for R&D Projects
- Name and type of organization providing education
 - Description of the event

From 18th till 20th October 2009
In collaboration with the Judge School of Management – University of Cambridge, Universidade de Aveiro and the International Partnerships Program of the Science and Technology Foundation (FCT).
Experiencing Technology Transfer in Cambridge
- Name and type of organization providing education
 - Description of the event

June, 2009
INPI – National Insititute for Industrial Property (Lisbon)
Disseminating IP Knowledge in Universities
- Name and type of organization providing education
 - Description of the event

From 18th May till 29th May 2009
IC2 – University of Texas in Austin - EUA
Technology Transfer Training (T3) for Interns
- Name and type of organization providing education
 - Description of the event

From 29th till 31th March 2009
Instituto Superior Técnico, in collaboration with the MIT Portugal Program
Experiencing Technology Transfer & Commercialization: Fostering a New Dialog With MIT
- Name and type of organization providing education
 - Description of the event

From 23th till 30th September 2007
ALTEC
Buenos Aires - ARGENTINA.
ALTEC 2007 XII Latin-IberoAmerican Seminar in Technology Management (Public presentation of a “papper” accepted by the conference: Author Sofia Vairinho)
- Date (from – till)
 - Name and type of organization providing education
 - Description of the event

From 06th till 08th June 2007
Organization team: RED OTRI
Salamanca -SPAIN
“RedOTRI Annual Conference 2007”
- Date (from – till)
 - Name and type of organization providing education

From 04th till 07th Mars, 2007
IPI Confex.
Sorrento, ITALY.

- Description of the event **"IPI – Confex, Annual Conference 2007 – Sorrento"**
 - Date (from – till) *From 03th till 05th September, 2006*
 - Name and type of organization providing education LES Scandinavia.
 - Description of the event **"LES Scandinavia Conference - Copenhagen"**
 - Date (from – till) *From 15th till 17th June 2006*
 - Name and type of organization providing education University of Santiago de Compostela - UNINOVA. SPAIN
 - Description of the event **"6th International Conference on University Entrepreneurship. Academic Spin-Offs – University of Santiago de Compostela - Spain"**
 - Date (from – till) *From 20th till 25th May 2006*
 - Name and type of organization providing education European Patent Office and National Institute for Industrial Property
 - Description of the event **"PATLIB 2006 – EPO" Prague – Czeck Republic**
 - Date (from – till) *From 18th till 20th November 2004*
 - Name and type of organization providing education Technopolicy Network – Brussels (Leuven) / Belgium
 - Description of the event **"The Leuven innovation experience – first technopolicy tour of the technopolicy network"**
 - Date (from – till) *27 and 28 May 2004*
 - Name and type of organization providing education ASTP – Annual Conference in Budapest - Hungary
 - Description of the event **"Best practices in transfer of science and technology"**
 - Date (from – till) *09 Mars 2004*
 - Name and type of organization providing education *Campus de la salud: University of Granada - Spain*
 - Description of the event **"Patentear garantiza un futuro seguro" – "patent guarantees a secure future"**
- Several participations, lectures and public presentations as speaker on national, and international meetings (such as ASTP – Association of European Science and Technology Transfer Professionals- international meeting 2011 - Amsterdam) related with the IPR (intellectual property rights), TT, other legal affairs and with the Bar Association.
 - Several regional public presentations, negotiations, deals and/or debates to/with public and private institutions (v.g. ANJE, CACE,...), and companies (v.g. Algardata, S.A., CUF, Adubos, S.A., Teófilo Fontainhas Neto, Gyrad, Lda....).
 - EU funding project meetings (7 Framework Programme, EU Atlantic Area, Interreg Projects)
 - Transnational Cooperation Operational Programme "Atlantic Area 2007-2013"
 - Several participations as Senior Project Manager , on behalf of University of Algarve, on the following projects: Medtechnopolis; Inolink; Knowing; Creanet; Kimeraa; TransEbt; ICS; Netcoach; INSMED; TEMA; I2TEP; Sharebiotech; NETAlgae.

PUBLISHED ARTICLES

- Date *December 2005*
- Name of the article **"A actual repartição de competências entre o RNPC, o INPI e a FCCN – O Passado, o Presente e o Futuro"** - The current division of powers between the RNPC - national register of legal collective persons, the INPI – National Institute of Industrial Property, and the FCCN - Foundation for National Scientific Computing - The Past, the Present and the Future
- With the supervision of the President of the OAMI – Office for the Harmonization of the Internal Market (trademarks and designs) – Dr. António Campinos.***
- Publisher's name Verbo Jurídico

- Date November 2006
- Name of the article **“Patentes e Desenvolvimento Regional: O que influencia o número de Patentes ”** - Patents and Regional Development: What influences the number of patents
- Publisher's name 1st Congress of the Iberian Innovation - Mérida, Spain - presentation and disclosure of the issue in co-authorship with the Master Hugo Pinto (Economist)

- Date August - September 2007
- Name of the article **O Conhecimento Como Ferramenta Para a Inovação - “O Registo de Direitos de Propriedade Industrial Enquanto Factor Impulsionador da Inovação”** - Knowledge as a tool for Innovation - The Registration of Industrial Property Rights While Innovation Factor
- Publisher ALTEC 2007 - Latin Iberoamerican Technology Management XII Seminar - Buenos Aires, Argentina - Presentation and Publication of the article.

- Date September 2008
- Name of the article **“From the idea to the company - manual for creating renewable energy companies”**
- Publisher Council of Tavira - Algarve

- Date May 2012
- Name of the article **“The engagement and commitment of industries' and universities' R&D through the IP protection and the technology transfer procedures approach”**
- Publisher PATLIB 2012 (European Patent Office Conference)– Manchester U.K.

SKILLS AND PERSONAL COMPETENCES

FIRST LANGUAGE PORTUGUESE

OTHER LANGUAGES

- Written Comprehension **English** Very Good
 - Writing Good
 - Speaking Good
- Written Comprehension **French** Good
 - Writing Elementary
 - Speaking Good
- Written Comprehension **Spanish** Very Good
 - Writing Good
 - Speaking Very Good
- Written Comprehension **German** Elementary
 - Writing Elementary
 - Speaking Elementary

ORGANIZATION AND SOCIAL SKILLS

- Member of the Association of University Technology Managers (AUTM - 2013)
- Member of the Executive Committee of UTEN (University Technology Enterprise Network)

	<p>(from 2010 till today);</p> <ul style="list-style-type: none"> - President of the Delegation in Olhão of the Bar Association (2008-2011); -Member of the Board of the Live Science Centre of Algarve (2004-2008); -Vice-President of the Folkloric Group of Faro Assembly; -Member of the Scouts Association of Portugal; -Vowel of the Fiscal Board of AlgarveSTP Association - Science and Technology Park of Algarve; -Vowel of the Fiscal Board of AlgarveTIC Association - Centre for Technology Incubation of Algarve; - Experience in organizing seminars, symposia and workshops, including those funded by GAPI and CRIA. -President of The Youth Association of Santa Catarina da Fonte do Bispo (1999-2002);
TECHNICAL SKILLS AND COMPETENCES	* Informatics in a user's perspective (Windows; Microsoft Office; Internet).
ARTISTIC SKILLS AND COMPETENCES	<ul style="list-style-type: none"> *Accordionist in the Folkloric Group of Faro; *Accordionist in "Songbook" of the Folkloric Group of Faro; *Accordionist in the Typical Orchestra of the Chamber of "Fado" of the Academic Association of Coimbra;
OTHER SKILLS AND COMPETENCE	<ul style="list-style-type: none"> • To Travel; • To read; • Music interest (...).
DRIVING LICENCE	Driving licence n.º C-672712 4, since 03.08.2000
REFERENCES	<ul style="list-style-type: none"> * Prof. Doctor José Mendonça – President of INESC Porto and UTEN Scientific Director - jose.m.mendonca@inescporto.pt; * Prof. Doctor João Guerreiro – Rector, University of Algarve – jguerreiro@ualg.pt ; * Doctor Paul Seabright - Head of Consultancy Services at Cambridge Enterprise Ltd. paul.seabright@enterprise.cam.ac.uk *MSc. Tara Branstad – Associate Director of CTTEC, Carnegie Mellon University, E.U.A. *Ms. Mary Beth Shaw – General Counsel, Carnegie Mellon University, E.U.A.
ADDITIONAL INFORMATION	<ul style="list-style-type: none"> * Participations at CIOFF (UNESCO) International Folklore Festivals; * International experience.